

Customer Success Story



Background

education.au limited is a non-profit company limited by guarantee and owned by the Australian education and training Ministers. Based in Adelaide, South Australia, the company facilitates, builds and manages national education and training networks supported by distributed online information services for schools, vocational education and training and universities.

education.au limited aims to add further value to these processes through the formation of strategic national and international alliances with a broad range of government sponsored organisations.

The problem

As part of an operational review, education.au limited needed software to support and update their financial and contractual practices. They were using Greentree's CBA financials and a number of disparate database systems for tracking the various organisations that they work with.

Jason Haseldine, General Manager at education.au limited, believed the move from CBA to Greentree would have a beneficial impact on the company and the team. Haseldine says, "It was a natural step to replace CBA with Greentree and also a very positive move both in terms of enhanced technology, using a Windows based system and benefiting from continued support from Advance"



Customer

Education.au

Industry

Not for Profit Organization

Advance's Solution

Greentree Product Suite

- Financial Management
- Distribution
- CRM Basics
- HR
- Job Costing

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The Advance solution

In choosing to move to Greentree they were able to bring their complex organisational data into one fully integrated business solution. Implemented and supported by Advance, the team of eight users at education.au limited are using the core financials and the Greentree CRM - Contacts and Relationships module.

“We are spoilt with Greentree for month end reports. There is no need to back up data or cross fingers, we simply right click and the reports are there”

“Greentree has saved us time processing the month end. I’d say about half a day a month can now be productively spent on other tasks.”

Jason Haseldine
General Manager at
education.au limited

Results to date:

education.au limited have benefited from smoother and quicker month end and year-end processing. Haseldine says, “We have consolidated all our systems. We scan and attach all our contracts, including correspondence, to this module, using ‘trees’ to categorise them. CRM is an easy, comprehensive module and offers us potential to do so much more.”

About Greentree

Greentree International specialises in developing highly effective business management software solutions. The Greentree product has been developed by the authors of CBA, arguably the most successful business software package for small to medium sized businesses in Australia and New Zealand. In choosing Greentree you are selecting a business system that will truly empower your organisation today and grow with you into the future.



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